



TORPOL Capital Group

Conference of the Management Board

of TORPOL S.A.

Summary of 1Q 2021

25 May 2021

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Summary of the overall situation of Group (1)



FINANCIAL RESULTS FOR 3 MONTHS OF 2021

- Group's revenues at the level of **PLN 219.5 MN** (-11.8% yoy);
- satisfactory financial results at every level of profitability:
 - gross profit on sales of **PLN 16.5 mln zł** (-6.4% yoy);
 - EBITDA **PLN 14.3 MN** (-7.6% yoy);
 - EBIT **PLN 8.6 MN** (-12.1% yoy);
 - gross profit **PLN 8.1 MN** (-11.6% yoy);
 - net profit **PLN 6.5 MN** (-8.6% yoy).

PROFITABLE PORTFOLIO OF ORDERS

- Backlog at the level of approx. **PLN 1.42 BN** excl. VAT without the participation of consortium members;
- Weighted average, long-term gross profitability of the order portfolio approx. **6,5-7%**;
- The average gross profitability on sales from the Group's contract portfolio for the last 12 months as of the end of March 2021 increased significantly to **7.25%** (compared to over 5.0% as of the end of March last year), due to the completion of settlement in the fourth quarter of 2020 and the first quarter of 2021 of most projects acquired during the difficult period of an investment gap and low number of tenders in the market (2016-2017), with profitability higher than expected.

Summary of the overall situation of Group (2)



STABLE FINANCIAL AND LIQUIDITY SITUATION

- Record high level of cash in the amount of **PLN 476.3 MN** (with capitalization of PLN 336.28 MN (21 May 2021));
- **no net debt**;
- **net cash of PLN 357.5 MN**;
- **PLN 99.1 MN** cash from operating activities;
- the level of guarantee limits – **approx. PLN 1.52 billion** (of which slightly more than **PLN 0.66 BN** is used, as of the end of March 2021).

TORPOL A DIVIDEND COMPANY

- On 12 May 2021, the Management Board recommended to the AGM that the amount of **PLN 35.1 million, i.e. PLN 1.53 per share**, would be allocated for dividend payment.
- DY% (as of 21 May 2020) – **10.5%**, one of the best indicators among WIG-Budownictwo and the whole market.
- The dividend date has been proposed as 30 June 2021 and the dividend payment date as 30 July 2021.

Summary of the overall situation of Group (3)



VERY POSITIVE MARKET OUTLOOK

- According to press reports, PKP PLK plans to announce tender proceedings with a total potential value of over **PLN 9 billion** in 2021. These projects will be implemented under the remaining part of the NRP (National Railway Program) and the financial perspective 2021-2027;
- NRP – **PLN 75.5 billion**, of which **PLN 19 billion** have been completed, **PLN 49.6 billion** remain in the implementation stage (as of the end of April 2021);
- Maintenance Program – **PLN 23.8 billion** by 2023 to renovate the existing railroad infrastructure; later this year, PKP PLK will announce a procedure for the maintenance of railroad lines with a total potential value of **PLN 0.65 billion**;
- The Station Investments Program – **PLN 1.4 billion** includes modernization of 188 railroad stations, a strong increase in PKP S.A. activity in this area in 2020;
- The Program Rail+ – **PLN 6.6 billion** is aimed at supplementing the railroad network with rail connections in small towns;
- Central Communication Port (CPK) project – railroad investments of **PLN 8-9 billion**;
- The Program Rail+ – **PLN 6.6 billion** is aimed at supplementing the railroad network with rail connections in small towns;
- **National Recovery Plan** (Krajowy Plan Odbudowy – KPO) – adopted on 30 April 2021. The budget of the program is **EUR 58.1 billion**. The program aims to rebuild the country's economy in various areas of social and economic life. Within the framework of the program, about **EUR 2.68 billion** is planned to be allocated **to increase the competitiveness of the railroad sector**;
- **The Infrastructure and Environment Reconstruction Plan 2021-2027**, under which Poland will receive **EUR 25.1 billion** (major infrastructure investments, roads, railroads, public transport, environmental protection);
- Good prospects for development of the oil&gas market and increase in the scale of TOG's operations.

The financial situation – consolidated income statement



<i>Data in PLN thousand</i>	1Q21	1Q20	Change %/pp
Sales revenue	219 542	248 961	-11,8%
<i>Cost of sales</i>	203 072	231 357	-12,2%
Gross profit on sales	16 470	17 604	-6,4%
<i>Percentage of gross profit on sales</i>	7,5%	7,1%	+0,4 pp
Overhead and sales costs	8 218	8 545	-3,8%
Sales profit	8 252	9 059	-8,9%
<i>Percentage of net profit on sales</i>	3,8%	3,6%	+0,2 pp
Profit on operating activities	8 575	9 753	-12,1%
<i>EBT (in per cent)</i>	3,9%	3,9%	-
Gross profit	8 056	9 118	-11,6%
<i>PBT (in per cent)</i>	3,7%	3,7%	-
Net profit for the period	6 508	7 122	-8,6%
<i>Net profit (in per cent)</i>	3,0%	2,9%	+0,1 pp
EBITDA	14 273	15 446	-7,6%
<i>% EBITDA</i>	6,5%	6,2%	+0,3 pp

The scale of the Group's operations and nominal profit levels were determined primarily by the seasonal nature of the first calendar quarter (worse weather conditions in the winter year-on-year), which is typical for the Group.

Despite a visible decline in net sales revenue (-11.8% y-o-y), the Group recorded an increase in profitability on gross sales, mainly due to the settlement of the majority of projects completed in the last 6 months, acquired in the difficult period of an investment gap and low number of tenders on the market (2016-2017), with profitability higher than expected.

The Group's net profit amounted to approximately PLN 6.5 million, a slight decrease of PLN 0.6 million year on year.

The financial situation – consolidated balance sheet

IN PLN THOUSAND	31/03/2021	31/12/2020	Change %
Balance sheet total	1 024 729	1 043 716	-1,8%
Fixed assets	239 341	228 219	4,9%
Current assets	785 388	815 497	-3,7%
Inventory	52 189	57 262	-8,9%
Cash	476 339	404 910	17,6%
Equity	257 159	250 667	2,6%
Total liabilities	767 570	793 049	-3,2%
Net debt	-357 471	-260 157	-

A proper structure of assets and their sources of financing which is typical for the characteristics of the Group's business.

The Group's non-current liabilities decreased significantly (-16.9% in the reporting period).

Share of equity capital 25.1%, compared to 24% at the end of 2020.

Currently, the Group has no net debt, while the level of net cash is PLN 357.5 million (compared to PLN 260.2 million at the end of 2020).



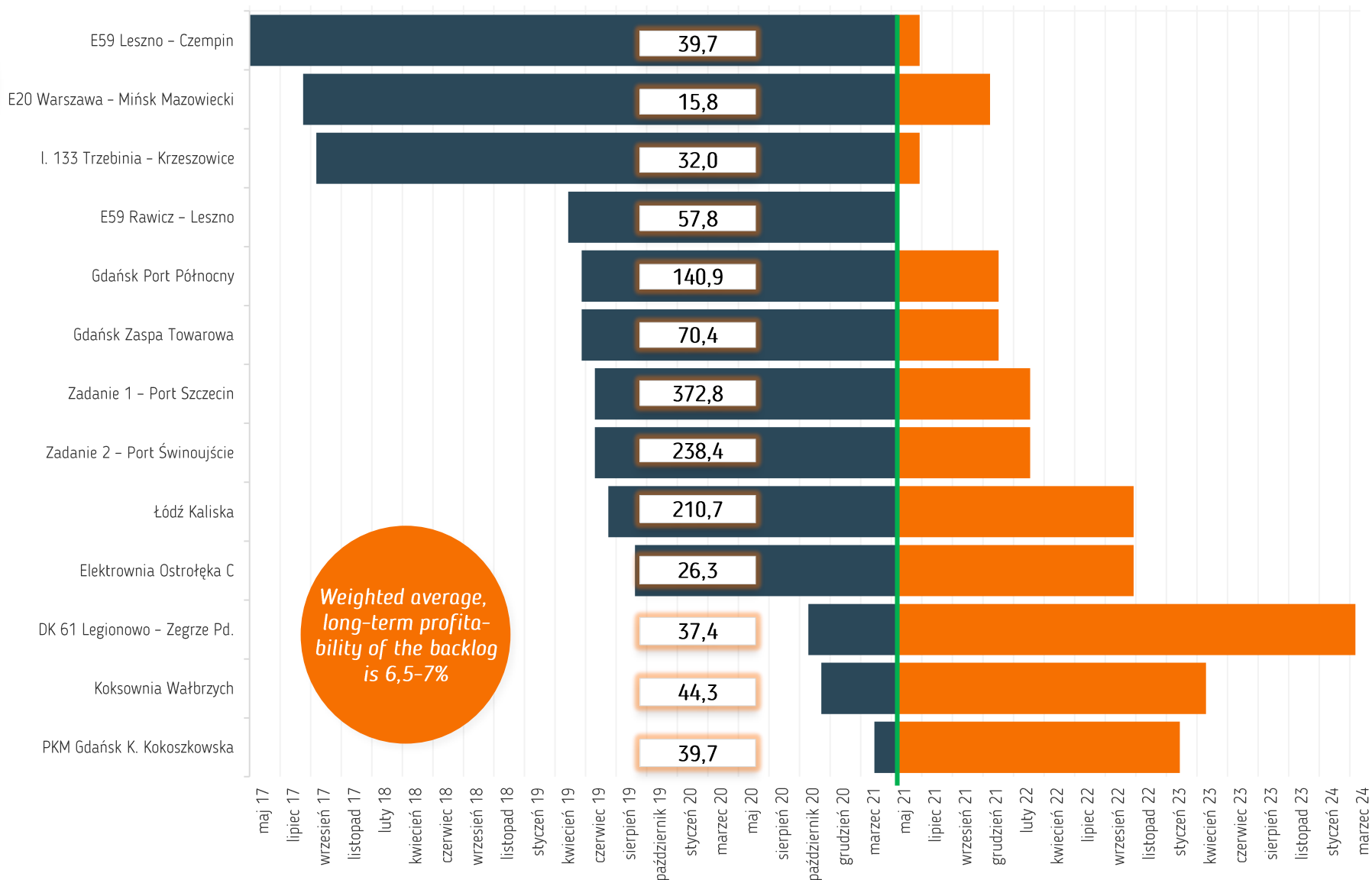
The financial situation – consolidated CF



Cash flows from operating activity	1Q21	1Q20	Change	Cash flows from investing activities	1Q21	1Q20	Change
Gross profit/loss on continued operations	8 056	9 118	-1 062	Sale of fixed tangible assets and intangibles	490	862	-372
Gross profit/loss from discontinued operations	0	0	0	Purchase of fixed tangible assets and intangibles	-1 877	-850	-1 027
Total gross profit/loss	8 056	9 118	-1 062	Interests received	31	724	-693
Adjustments by items:	91 086	136 910	-45 824	Other	-769	-177	-592
Depreciation	5 698	5 693	5	Net cash flows from investing activities	-2 125	559	-2 684
Profit from investing activities	-508	-539	31	Cash flows from financial activities			
Change in accounts receivable and assets arising from contracts with customers`	96 437	378 883	-282 446	Payment of finance lease liabilities	-3 483	-3 312	-171
Change in prepayments and accrued income	1 195	-6 199	7 394	Proceeds from loans and borrowings	0	0	0
Change in inventory	5 073	-25 314	30 387	Repayment of loans and borrowings	-21 324	-21 126	-198
Change in payables except for bank loans and borrowings	-4 785	-188 995	184 210	Interests paid	-781	-1 618	837
Interests received	-32	-725	693	Net cash flows from financial activities	-25 588	-26 056	468
Interests paid	859	1 645	-786				
Movements in provisions	3 791	-9	3 800	Net increase/(decrease) in cash and cash equivalents	71 429	120 531	-49 102
Income tax paid/reimbursed	-16 626	-28 381	11 755	Cash and cash equivalents at the beginning of the period	404 910	200 855	204 055
Other	-16	851	-867	Cash and cash equivalents at the end of the period	476 339	321 386	154 953
Net cash flows from operating activity	99 142	146 028	-46 886				

Current backlog

Current backlog value is *PLN 1.42 bilion excl. VAT

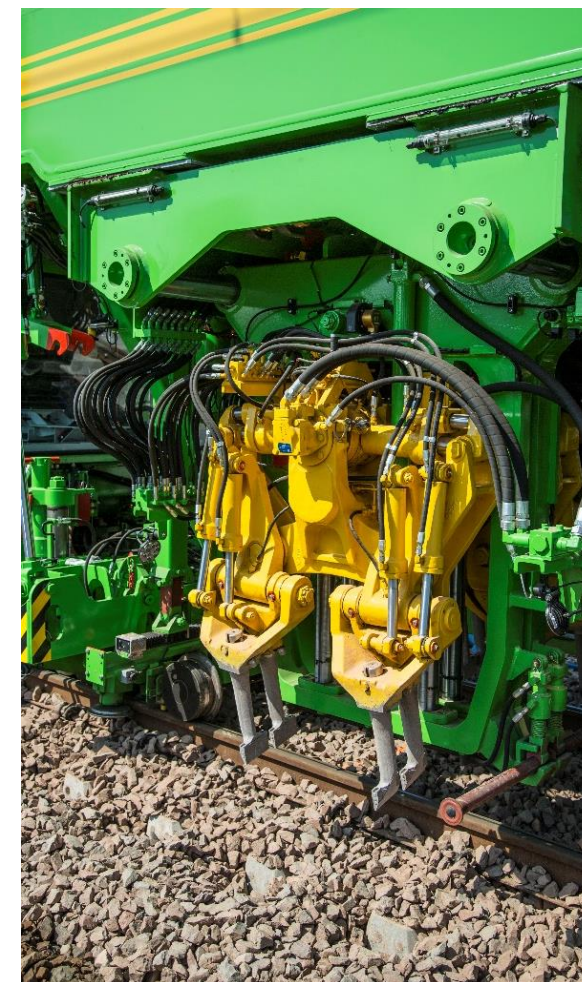
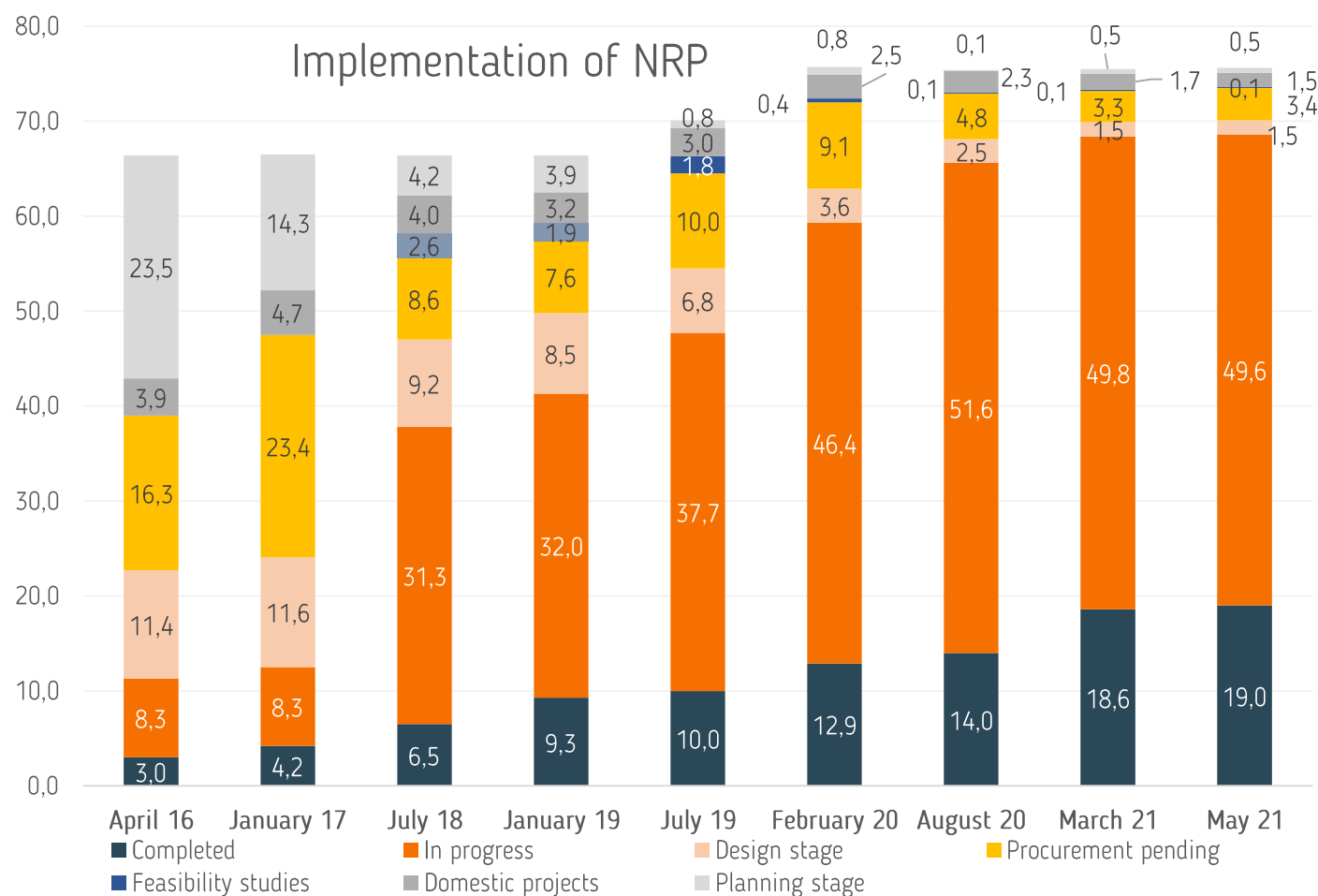


Weighted average, long-term profitability of the backlog is 6,5-7%

* without the participation of consortium members

Prospects for the railway market in Poland – implementation of the NRP

National Railway Program is the largest railroad investment program in the history of Poland, and its current value amounts to **PLN 75.45 billion** (according to financing sources). The current (from the press reports of PKP PLK as at the end of April 2021) state of progress of the NRP implementation is about 90.7% (including completed projects and projects in progress). Under the program, contracts worth approx. **PLN 19 billion** (25.2%) have been executed (completed), and contracts at an advanced stage of implementation account for approx. **PLN 49.6 billion** (65.7%).



Source: PKP PLK

Prospects for the railway market in Poland – National Recovery Plan



- The National Recovery Plan was adopted by the Council of Ministers on April 30, 2021. It is a response to the EC's adoption of a **EUR 750 billion** crisis recovery package for member economies. The plan's budget amounts to **EUR 58.1 billion**, of which:
 - **EUR 23.9 billion** in the form of non-reimbursable grants and;
 - **EUR 34.2 billion** in long-term, low-interest loans.
- **EUR 2,676 million** was allocated to increase the competitiveness of rail transport, of which:
 - Modernization of railroad lines (national, regional) - funds supporting the ongoing National Railway Program - **EUR 2,093 million**;
 - Modernization of rolling stock (national, regional) - **EUR 398 million**;
 - Investments in intermodal projects - **EUR 185 million**.

Considering the budget for Poland in the 2021–2027 perspective, Poland should receive about **EUR 170 billion** (over **PLN 770 billion**, according to 2018 prices).

Prospects for the railway market in Poland

other programs and plans



The Maintenance Program

"Assistance in the financing of costs of railroad infrastructure management, including its maintenance and repair until 2023". The programme will be financed from the state budget and the Railway Fund. About **PLN 23.8 billion** will be allocated from public funds for its implementation in 2019–2023, including about PLN 21 billion from the state budget.

Railway Station Investment Program

Program includes modernization of 188 railway stations for a total amount of over PLN 1.4 billion. The program is financed in about 75% from European funds. According to PKP S.A. data, 18 railway station investments worth PLN 174 million gross (PLN 141.5 million excl. VAT) have been completed (put into operation), 75 facilities are under construction, 76 facilities are in the design process and 20 projects are in preparation for investment.

Railway+ Program

The main goal of the program is to supplement the railroad network with rail connections (including preparation of necessary pre-design and design documentation) of towns of more than 10,000 inhabitants that do not have access to passenger or freight railroads with provincial towns. About **PLN 6.6 billion** will be allocated to the program in **2019–2028**, of which about PLN 5.6 billion will come from the capitalization of PKP PLK, and the remaining PLN 1 billion is to be an own contribution of local government units (e.g. bond issues, loans). The program covered 21 municipalities in the transportation routes across the country.

Prospects for the railway market in Poland

other programs and plans



CPK Project

Project of the Central Communication Port "Solidarity" (CPK), which is to be a transportation hub based on the integrated air and rail intermodal nodes. As part of the railroad component, the concept of the CPK implementation assumes investments of **PLN 8-9 billion** (based on the estimates included in the feasibility study for the construction of the "Warsaw - Łódź - Poznań/Wrocław" high speed railroad line).

Train halts program

The program, adopted in October 2020, assumes the implementation of 200 investment projects between 2020 and 2025, which aim to counteract transportation exclusion, promote environmentally friendly means of transportation, and support the Polish economy by stimulating infrastructure investments related to the construction and modernization of train stops together with accompanying infrastructure. The value of the program is **PLN 1 billion**.

Railroad network development plan until 2040

The preliminary list of investment tasks for the 2021-2027 perspective with possible implementation by 2040 includes **325 projects**. The plan is worth over **PLN 250 billion**. It includes both modernization of existing lines and construction of new ones, included in the existing government programs. However, many investments do not yet have a precisely defined scope. Currently, work is being carried out on preparing feasibility studies for individual projects, which are to be ready by 2023.

Modernisation and revitalisation market

- According to the declarations of the ordering party, by the end of 2021, PKP PLK wants to announce procedures worth **PLN 9 billion**, which constitute a continuation of the National Railway Program and concern projects already included in the new perspective of 2021-2027.
- The aim of PKP PLK is to ensure continuity of the investment process and to maintain current prices in tender procedures. In addition, the effect of the investment is expected to introduce more attractive regional, inter-provincial and international connections and better access to the railroad. There will be an increase in the capacity of freight transport and the level of safety in rail transport.
- The planned investments include modernization of the next section of Rail Baltica (Białystok - Ełk), reconstruction of routes Giżycko - Kętrzyn - Korsze, Kościerzyna - Somonino - Kartuzy and the Poznań railroad bypass. It also includes modernization of railroad lines in Silesia, e.g. Będzin - Katowice Szopienice Płd.- Katowice Piotrowice and Tychy - the Vistula bridge as well as works at stations such as Zawiercie, Ełk, Maksymilianowo, Mielec and Słupsk.

The maintenance market

- As part of the ongoing maintenance of railroad infrastructure, PKP PLK is also planning to announce tenders for repair and maintenance works with an estimated value of over PLN 650 million.
- The works are to cover the entire national railroad network.
- The effect of the tasks will be, among other things, the provision of timetable-compliant journeys and the expected service conditions at stations and stops. The works will allow greater possibilities of transporting goods by rail.

MARKET SITUATION

In the first quarter of 2021, the TOG subsidiary participated in 7 procurements with a total potential net value of **PLN 45.8 million**, of which TOG won 3 contracts with a total net value of **PLN 1.5 million**. Proceedings for **PLN 11.6 million** net value remain pending.

Currently TOG is preparing offers of total potential value of **PLN 180 million net**.

MARKET
WORTH
BILLIONS
OF POLISH
ZLOTYS

TOG's operating activity is being consistently developed, gradually becoming independent and strengthening its position in the oil&gas sector, increasing the scale of its operations.

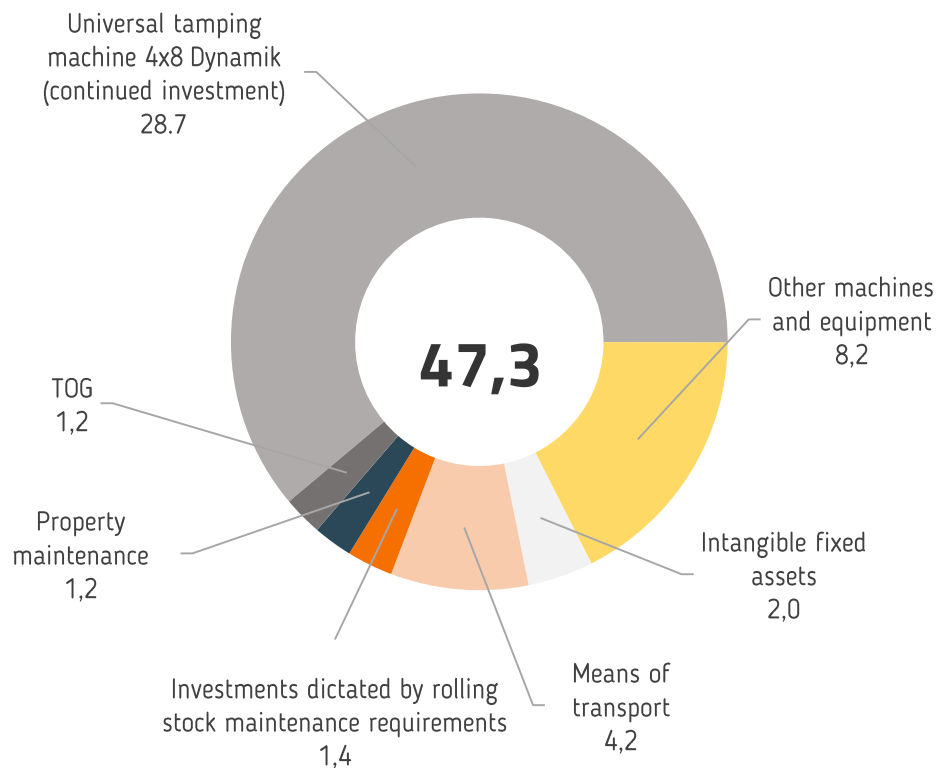
With each consecutive year of activity, TOG has been increasing the level of competence and potential (technical, human and financial).

The company's backlog amounts to **PLN 83.4 million excl. VAT**.

Planned investments



Investments for 2021 (in PLN MN)



In the first quarter of 2021 the Group implemented investments in the amount of PLN 1,555 thousand.

The Group plans to incur significant net capital expenditures of approximately PLN 47.3 million in 2021. The Group's investment plan for 2021 relates mainly to the purchase of equipment and machinery for the modernization of railroad lines, vehicles for the repair and installation of catenary lines, means of transport, and further development of ERP software.



- Ongoing monitoring of the coronavirus epidemic situation, sanitary regime, health and safety at work, proper organization of remote and rotational work;
- Continuous, strict control of the pace and quality of construction work. Controlling operational risks on contracts; Maintaining profitability on gross sales above **6%**;
- Further tendering (PKP PLK, PKP SA, the tram market), maintaining access to credit and guarantee limits, cooperation with banks and insurers;
- Further competence building in the area of building gas network infrastructure and fuel infrastructure;
- Development of general construction division, as well as operations in the field of bridge and civil engineering construction within the Group's portfolio;
- Strengthening the position of one of the largest entities in modernization projects on the railroad market, maintaining the market share at the level of approx. **15%**.

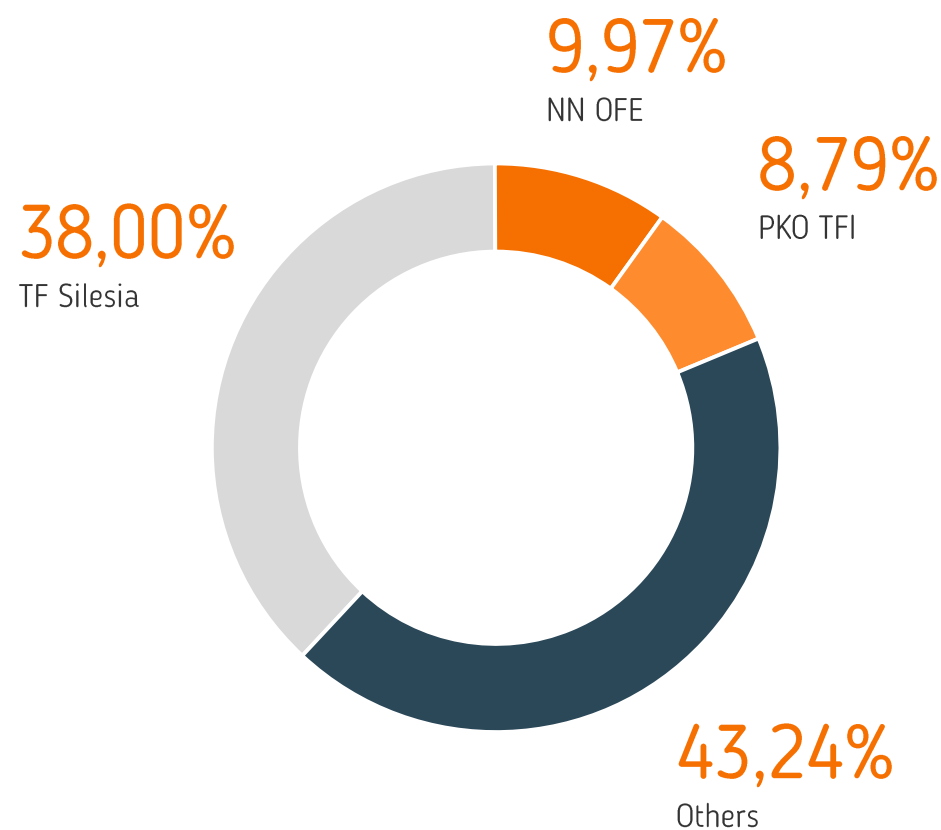
APPENDICES



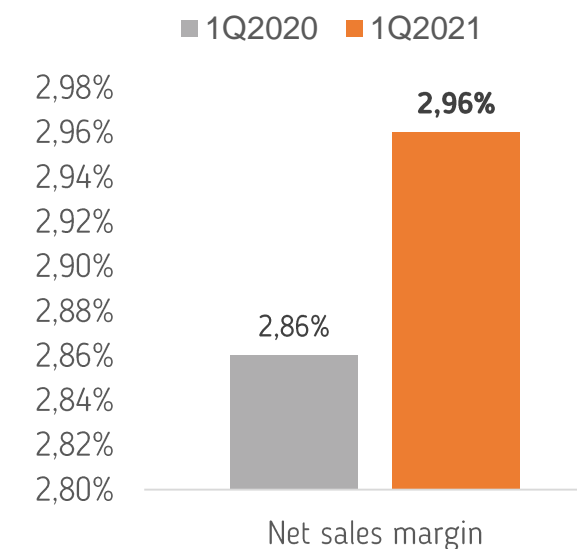
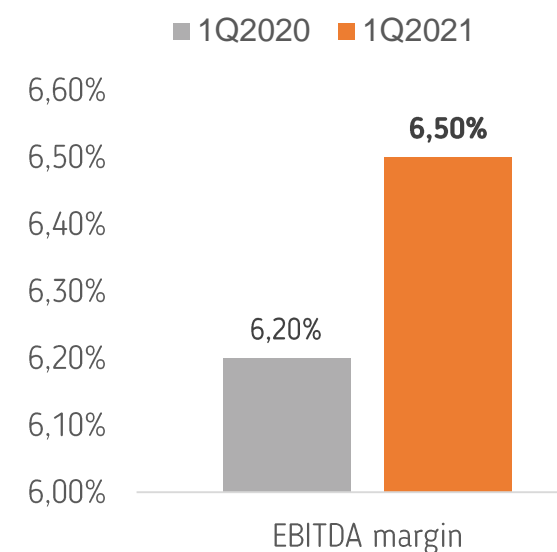
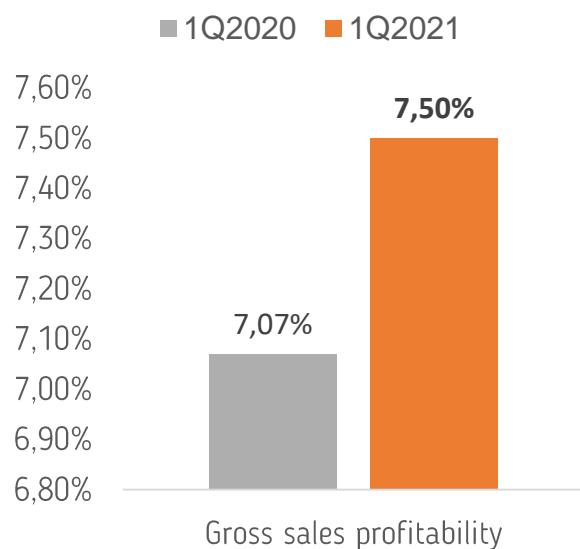
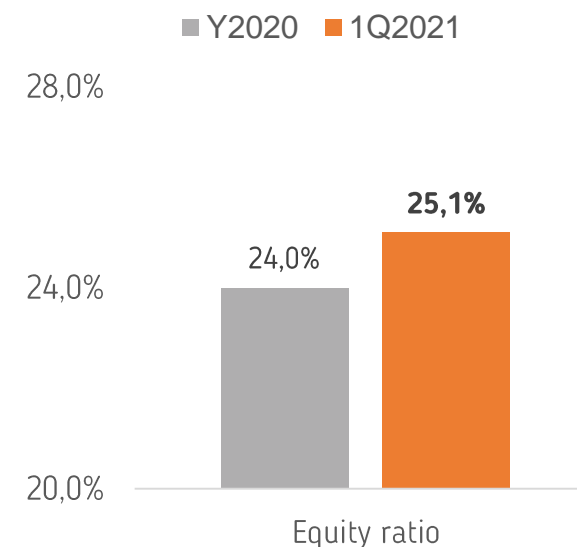
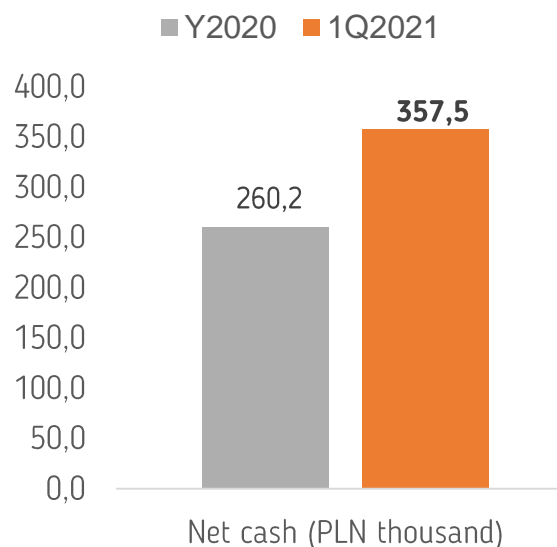
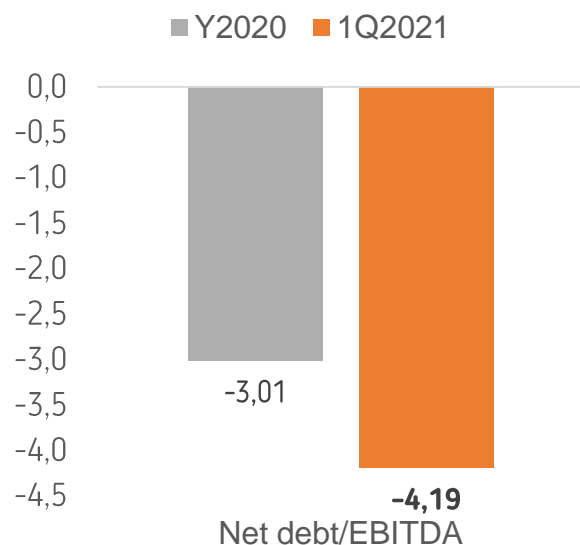
Shareholder structure – 21 May 2021



Shareholder	Number of shares	(%) in capital
TF Silesia sp. z o.o.	8 728 600	38,00%
NN OFE	2 289 246	9,97%
PKO TFI	2 019 209	8,79%
Others	9 932 945	43,24%
TOTAL	22 970 000	100,00%



Financial indicators (consolidated data)





APPENDICES

CONSOLIDATED DATA

Financial results of TORPOL Capital Group



Data in PLN thousand	1Q21	Structure %	1Q20	Structure %	Change	Change %
Sales of services	219 084	99,8%	248 878	100,0%	-29 794	-12,0%
Revenues from sales of goods and products	458	0,2%	83	0,0%	375	451,8%
Sales revenues	219 542	100,0%	248 961	100,0%	-29 419	-11,8%
Cost of goods sold	203 072	92,5%	231 357	92,9%	-28 285	-12,2%
Gross profit on sales	16 470	7,5%	17 604	7,1%	-1 134	-6,4%
Cost of sales	482	0,2%	563	0,2%	-81	-14,4%
General and administrative costs	7 736	3,5%	7 982	3,2%	-246	-3,1%
Profit on sales	8 252	3,8%	9 059	3,6%	-807	-8,9%
Other operating revenues	1 030	0,5%	1 365	0,5%	-335	-24,5%
Other operating expenses	707	0,3%	671	0,3%	36	5,4%
Profit on operating activity	8 575	3,9%	9 753	3,9%	-1 178	-12,1%
Financial revenues – interest income	32	0,0%	723	0,3%	-691	-95,6%
Other financial revenues	337	0,2%	552	0,2%	-215	-38,9%
Financial expenses	888	0,4%	1 910	0,8%	-1 022	-53,5%
Share in associate's profit	0	0,0%	0	0,0%	0	-
Gross profit	8 056	3,7%	9 118	3,7%	-1 062	-11,6%
Income tax	1 548	0,7%	1 996	0,8%	-448	-22,4%
Net profit for the period	6 508	3,0%	7 122	2,9%	-614	-8,6%
Profit per one share (in PLN)	0,28	0,0%	0,31	0,0%	0	-8,6%
Weighted number of shares in thousand shares	22 970	-	22 970	-	0	0,0%
EBITDA	14 273	-	15 446	-	-1 173	-7,6%

Statement of TORPOL CG's finances



Data in PLN thousand	31/03/2021	Structure %	31/12/2020	Structure %	Change	Change %
Fixed assets	239 341	23,4%	228 219	21,9%	11 122	4,9%
Tangible fixed assets	81 861	8,0%	83 238	8,0%	-1 377	-1,7%
Right-of-use assets	51 295	5,0%	54 116	5,2%	-2 821	-5,2%
Goodwill	9 008	0,9%	9 008	0,9%	0	0,0%
Intangible assets	4 354	0,4%	4 290	0,4%	64	1,5%
Shares in joint venture entities	155	0,0%	155	0,0%	0	0,0%
Loans granted	0	0,0%	0	0,0%	0	-
Withheld tax receivables	168	0,0%	272	0,0%	-104	-38,2%
Long-term receivables	22 408	2,2%	22 416	2,1%	-8	0,0%
Deferred tax assets	67 409	6,6%	50 927	4,9%	16 482	32,4%
Prepayments	2 683	0,3%	3 797	0,4%	-1 114	-29,3%
Current assets	785 388	76,6%	815 497	78,1%	-30 109	-3,7%
Inventories	52 189	5,1%	57 262	5,5%	-5 073	-8,9%
Trade and service receivables	196 152	19,1%	288 122	27,6%	-91 970	-31,9%
Withheld tax receivables	102	0,0%	124	0,0%	-22	-17,7%
Assets due to contracts with customers	37 106	3,6%	38 926	3,7%	-1 820	-4,7%
Deferred revenue	49	0,0%	102	0,0%	-53	-52,0%
Income tax receivables	490	0,0%	413	0,0%	77	18,6%
Other financial receivables	4 665	0,5%	4 520	0,4%	145	3,2%
Other non-financial receivables	9 251	0,9%	11 933	1,1%	-2 682	-22,5%
Prepayments	8 970	0,9%	9 111	0,9%	-141	-1,5%
Loans granted	72	0,0%	72	0,0%	0	0,0%
Cash and cash equivalents	476 339	46,5%	404 910	38,8%	71 429	17,6%
Other financial assets	3	0,0%	2	0,0%	1	50,0%
TOTAL ASSETS	1 024 729	100,0%	1 043 716	100,0%	-18 987	-1,8%

Statement of TORPOL CG's financial standing



Data in PLN thousand	31/03/2021	Structure %	31/12/2020	Structure %	Change	Change %
Equity	257 159	25,1%	250 667	24,0%	6 492	2,6%
Non-controlling interest	-922	-0,1%	-918	-0,1%	-4	0,4%
Long-term liabilities	85 697	8,4%	103 070	9,9%	-17 373	-16,9%
Interest-bearing loans and borrowings	28 905	2,8%	40 139	3,8%	-11 234	-28,0%
Long-term liabilities due to lease agreements	27 689	2,7%	30 282	2,9%	-2 593	-8,6%
Other financial liabilities	7 342	0,7%	7 513	0,7%	-171	-2,3%
Provisions	1 368	0,1%	1 368	0,1%	0	0,0%
Whithheld tax liabilities	20 393	2,0%	23 768	2,3%	-3 375	-14,2%
Short-term liabilities	681 873	66,5%	689 979	66,1%	-8 106	-1,2%
Trade and service liabilities	95 854	9,4%	159 701	15,3%	-63 847	-40,0%
Whithheld tax liabilities	28 230	2,8%	26 167	2,5%	2 063	7,9%
Loans and borrowings	34 973	3,4%	45 122	4,3%	-10 149	-22,5%
Short-term liabilities due to lease agreements	12 123	1,2%	12 846	1,2%	-723	-5,6%
Other financial liabilities	7 836	0,8%	8 851	0,8%	-1 015	-11,5%
Deferred revenue	0	0,0%	28	0,0%	-28	-100,0%
Liabilities from contract pricing	327 225	31,9%	257 382	24,7%	69 843	27,1%
Advance payments received for contracts	99 581	9,7%	121 430	11,6%	-21 849	-18,0%
CIT related liabilities	10 674	1,0%	9 269	0,9%	1 405	15,2%
Current liabilities for social security and taxes other than income tax	20 066	2,0%	7 860	0,8%	12 206	155,3%
Other non-financial liabilities	726	0,1%	469	0,0%	257	54,8%
Accruals	34 514	3,4%	34 575	3,3%	-61	-0,2%
Provisions	10 071	1,0%	6 279	0,6%	3 792	60,4%
Total liabilities	767 570	74,9%	793 049	76,0%	-25 479	-3,2%
TOTAL EQUITY AND LIABILITIES	1 024 729	100,0%	1 043 716	100,0%	-18 987	-1,8%

Statement of TORPOL CG's finances



Cash flows from operating activity	1Q21	1Q20	Change	Cash flows from investing activities	1Q21	1Q20	Change
Gross profit/loss on continued operations	8 056	9 118	-1 062	Sale of fixed tangible assets and intangibles	490	862	-372
Gross profit/loss from discontinued operations	0	0	0	Purchase of fixed tangible assets and intangibles	-1 877	-850	-1 027
Total gross profit/loss	8 056	9 118	-1 062	Interests received	31	724	-693
Adjustments by items::	91 086	136 910	-45 824	Other	-769	-177	-592
Depreciation	5 698	5 693	5	Net cash flows from investing activities	-2 125	559	-2 684
Profit from investing activities	-508	-539	31	Cash flows from financial activities			
Change in receivables and assets under contracts with customers	96 437	378 883	-282 446	Payment of finance lease liabilities	-3 483	-3 312	-171
Change in accrual and prepayments	1 195	-6 199	7 394	Proceeds from loans and borrowings	0	0	0
Change in inventories	5 073	-25 314	30 387	Repayment of loans and borrowings	-21 324	-21 126	-198
Change in payables except for bank loans and borrowings	-4 785	-188 995	184 210	Interests paid	-781	-1 618	837
Interests received	-32	-725	693	Net cash flows from financial activities	-25 588	-26 056	468
Interests paid	859	1 645	-786	Net increase/(decrease) in cash and cash equivalents	71 429	120 531	-49 102
Movements in provisions	3 791	-9	3 800	Cash and cash equivalents at the beginning of the period	404 910	200 855	204 055
Income tax paid/reimbursed	-16 626	-28 381	11 755	Cash and cash equivalents at the end of the period	476 339	321 386	154 953
Other	-16	851	-867				
Net cash flows from operating activity	99 142	146 028	-46 886				



APPENDICES

UNCONSOLIDATED DATA

Financial results of TORPOL



Data in PLN thousand	1Q21	Structure %	1Q20	Structure %	Change	Change %
Sales of services	204 438	100,0%	243 549	100,0%	-39 111	-16,1%
Revenues from sales of goods and products	27	0,0%	83	0,0%	-56	-67,5%
Sales revenues	204 465	100,0%	243 632	100,0%	-39 167	-16,1%
Cost of goods sold	189 134	92,5%	226 536	93,0%	-37 402	-16,5%
Gross profit on sales	15 331	7,5%	17 096	7,0%	-1 765	-10,3%
Cost of sales	482	0,2%	563	0,2%	-81	-14,4%
General and administrative costs	6 398	3,1%	6 918	2,8%	-520	-7,5%
Profit on sales	8 451	4,1%	9 615	3,9%	-1 164	-12,1%
Other operating revenues	1 027	0,5%	1 364	0,6%	-337	-24,7%
Other operating expenses	703	0,3%	670	0,3%	33	4,9%
Profit on operating activity	8 775	4,3%	10 309	4,2%	-1 534	-14,9%
Financial revenues – interest income	31	0,0%	723	0,3%	-692	-95,7%
Other financial revenues	327	0,2%	0	0,0%	327	-
Financial expenses	864	0,4%	1 892	0,8%	-1 028	-54,3%
Gross profit	8 269	4,0%	9 140	3,8%	-871	-9,5%
Income tax	1 570	0,8%	1 886	0,8%	-316	-16,8%
Net profit for the period	6 699	3,3%	7 254	3,0%	-555	-7,7%
Profit per one share (in PLN)	0	0,0%	0	0,0%	0	-7,7%
Weighted number of shares in thousand shares	22 970	-	22 970	-	0	0,0%
EBITDA	14 123	-	15 690	-	-1 567	-10,0%

Statement of TORPOL's financial standing



Data in PLN thousand	31/03/2021	Structure %	31/12/2020	Structure %	Change	Change %
Fixed assets	242 603	24,3%	231 371	22,7%	11 232	4,9%
Tangible fixed assets	81 904	8,2%	83 281	8,2%	-1 377	-1,7%
Right-of-use assets	50 297	5,0%	52 926	5,2%	-2 629	-5,0%
Goodwill	9 008	0,9%	9 008	0,9%	0	0,0%
Intangible assets	4 143	0,4%	4 161	0,4%	-18	-0,4%
Shares in affiliate entities	5 415	0,5%	5 415	0,5%	0	0,0%
Withheld tax receivables	160	0,0%	264	0,0%	-104	-39,4%
Long-term receivables	22 408	2,2%	22 416	2,2%	-8	0,0%
Deferred tax assets	66 932	6,7%	50 472	5,0%	16 460	32,6%
Prepayments	2 336	0,2%	3 428	0,3%	-1 092	-31,9%
Current assets	755 649	75,7%	785 659	77,3%	-30 010	-3,8%
Inventories	51 540	5,2%	56 750	5,6%	-5 210	-9,2%
Trade and service receivables	188 939	18,9%	270 833	26,6%	-81 894	-30,2%
Withheld tax receivables	102	0,0%	112	0,0%	-10	-8,9%
Other financial receivables	4 665	0,5%	4 520	0,4%	145	3,2%
Assets due to contracts with customers and other un invoiced income	25 445	2,5%	31 002	3,0%	-5 557	-17,9%
Deferred revenue	49	0,0%	102	0,0%	-53	-52,0%
Other non-financial receivables	8 502	0,9%	10 909	1,1%	-2 407	-22,1%
Prepayments	8 205	0,8%	8 379	0,8%	-174	-2,1%
Other financial assets	3	0,0%	2	0,0%	1	50,0%
Cash and cash equivalents	468 199	46,9%	403 050	39,6%	65 149	16,2%
TOTAL ASSETS	998 252	100,0%	1 017 030	100,0%	-18 778	-1,8%

Statement of TORPOL's financial standing



Data in PLN thousand	31/03/2021	Structure %	31/12/2020	Structure %	Change	Change %
Equity	261 501	26,2%	254 820	25,1%	6 681	2,6%
Long-term liabilities	84 541	8,5%	101 689	10,0%	-17 148	-16,9%
Interest-bearing loans and borrowings	28 293	2,8%	39 466	3,9%	-11 173	-28,3%
Provisions	1 368	0,1%	1 368	0,1%	0	0,0%
Long-term liabilities due to lease agreements	27 319	2,7%	29 771	2,9%	-2 452	-8,2%
Whithheld tax liabilities	20 219	2,0%	23 569	2,3%	-3 350	-14,2%
Other financial liabilities	7 342	0,7%	7 515	0,7%	-173	-2,3%
Short-term liabilities	652 210	65,3%	660 521	64,9%	-8 311	-1,3%
Trade and service liabilities	92 562	9,3%	149 230	14,7%	-56 668	-38,0%
Whithheld tax liabilities	27 632	2,8%	25 795	2,5%	1 837	7,1%
Loans and borrowings	34 733	3,5%	44 884	4,4%	-10 151	-22,6%
Short-term liabilities due to lease agreements	11 462	1,1%	12 147	1,2%	-685	-5,6%
Other financial liabilities	7 154	0,7%	8 063	0,8%	-909	-11,3%
Deferred revenue	0	0,0%	28	0,0%	-28	-100,0%
Liabilities from contract pricing	327 225	32,8%	257 382	25,3%	69 843	27,1%
Advance payments received for contracts	79 218	7,9%	106 559	10,5%	-27 341	-25,7%
Current liabilities for social security and taxes other than income tax	19 283	1,9%	6 638	0,7%	12 645	190,5%
Other non-financial liabilities	585	0,1%	427	0,0%	158	37,0%
CIT related liabilities	10 674	1,1%	9 269	0,9%	1 405	15,2%
Accruals	31 612	3,2%	33 821	3,3%	-2 209	-6,5%
Provisions	10 070	1,0%	6 278	0,6%	3 792	60,4%
Total liabilities	736 751	73,8%	762 210	74,9%	-25 459	-3,3%
TOTAL EQUITY AND LIABILITIES	998 252	100,0%	1 017 030	100,0%	-18 778	-1,8%

Statement of TORPOL's financial standing



Cash flows from operating activity	1Q21	1Q20	Change
Gross profit	8 269	9 140	-871
Adjustments by items::	84 195	146 283	-62 088
Depreciation	5 348	5 381	-33
Profit from investing activities	-508	-539	31
Change in receivables and assets under contracts with customers	89 887	382 745	-292 858
Change in inventories	5 210	-23 905	29 115
Change in payables except for bank loans and borrowings	-2 758	-184 151	181 393
Interests received	-31	-723	692
Interests paid	842	1 628	-786
Change in accrual and prepayments	-943	-6 613	5 670
Movements in provisions	3 791	-9	3 800
Income tax paid/reimbursed	-16 626	-28 381	11 755
Other	-17	850	-867
Net cash flows from operating activity	92 464	155 423	-62 959

Cash flows from investing activities	1Q21	1Q20	Change
Sale of fixed tangible assets and intangibles	490	862	-372
Acquisition of tangible, intangible and right-of-use assets	-1 675	-667	-1 008
Acquisition of financial assets	0	0	0
Loans granted	0	0	0
Interests received	31	723	-692
Other	-769	-177	-592
Net cash flows from investing activities	-1 923	741	-2 664
Cash flows from financial activities			
Payment of finance lease liabilities	-3 305	-3 216	-89
Proceeds from loans and borrowings	0	0	0
Repayment of loans and borrowings	-21 324	-21 126	-198
Interests paid	-763	-1 603	840
Net cash flows from financial activities	-25 392	-25 945	553
Net increase/(decrease) in cash and cash equivalents	65 149	130 219	-65 070
Cash and cash equivalents at the beginning of the period	403 050	182 064	220 986
Cash and cash equivalents at the end of the period	468 199	312 283	155 916



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