



torpol



Conference of the Management Board of TORPOL S.A. Summary of the year 2023 in the TORPOL Group

25 March 2024



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TORPOL Group – results for 2023



1 092.2

MN PLN
NET SALES REVENUE

(+0,7% yoy)



2 443.1

MN PLN
BACKLOG (NET)

(+148,2% yoy)



138.7

MN PLN
EBITDA

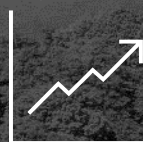
(-43,4% yoy)



516.0

MN PLN
in CASH

(+4,0% ytd)



158.0

MN PLN
GROSS PROFIT
ON SALES

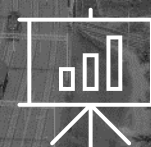
(-39,1% yoy)



113.8

MN PLN
PROFIT ON SALES

(-48,5% yoy)



113.9

MN PLN
OPERATING PROFIT

(-48,4% yoy)



102.0

MLN PLN
NET PROFIT

(-44,5% yoy)

Summary of the overall situation of the Group



○ A good financial situation

The company maintains a stable financial position. Despite the y-o-y decline profitability ratios remain strong: the gross profit margin was **14.5%**, the EBITDA margin **12.7%** and the net margin **9.3%**. All financial covenants are maintained as required by the Group's financing agreements.

○ A good liquidity situation

The Group has cash and cash equivalents on the balance sheet of **PLN 516.0 million**. The Group has no net debt. The Group's net cash level at the end of 2023 was **PLN 432.7 million**, with a market capitalisation of **PLN 512.2 million** (31.12.2023).

○ Portfolio of orders

The order book at the end of 2023 amounted to more than **PLN 2.44 billion net** (compared to approximately PLN 0.98 billion net at the end of 2022), excluding consortium participation.

○ Guarantee limits

Access to financial and guarantee limits allows the Group to continue to be highly active in tendering and bidding for further contracts. The Group has access to bank and insurance guarantee limits totalling approximately **PLN 1.66 billion**, of which approx. **PLN 1.07 billion** remains unused.

○ The new National Railway Program (KPK – Krajowy Program Kolejowy)

The KPK is the basic and most important programme for the Polish railway and includes investment outlays in the period 2024-2030 totalling approximately **PLN 94.7 billion**, including almost PLN 17 billion for 2024. The planned co-financing from EU funds in this period (2024-2030) is more than **PLN 61.1 billion (64.6%)**, and the level of national funding is approximately **PLN 33.6 billion (35.4%)**.

○ CPK

The rail component of the CPK includes the construction of about 2,000 km of new rail lines and about 4,57,000 km of upgrades to existing rail lines as part of 12 rail routes across the country. The total cost of implementing the rail component is estimated at around **PLN 70.6 billion by 2030** (including almost PLN 7 billion by 2024) of which the largest outlay will be for the construction of the CPK rail hub.

○ Market situation remains challenging

Delays in the transfer of funds from the EU to Poland (structural funds and KPO) continue to have a direct negative impact on the supply of proceedings and orders announced in the industry in which the Company operates. **The risk of an escalation of the war in Ukraine and further economic sanctions on the EU-Russia-Belarus line** may continue to affect the continuity of supply and prices of key materials and raw materials for the Company.

○ Selection of the most advantageous bidding offer

On 9 January 2024, PKP PLK selected the bid submitted by the consortium of which the Company is the leader as part of the proceedings for the section "Katowice Szopienice Płd. - Katowice - Katowice Piotrowice (...)".

The price of the offer submitted by the consortium including Intop Warszawa sp. z o.o. (consortium partner) in the tender is approximately **PLN 3,402.3 million net (i.e. PLN 4,184.8 million gross)**, including:

- a) basic order approx. **PLN 3,374.7 million net (i.e. PLN 4,150.8 million gross)**,
- b) option No. 1 approx. **PLN 16.3 million net (i.e. PLN 20 million gross)**,
- c) option No. 2 approx. **PLN 11.4 million net (i.e. PLN 14 million gross)**.

The Company's share in the consortium is approximately **70%**.

○ High bidding activity for new contracts

Last year, the Company submitted 26 bids (compared to 28 bids in 2022) for four contracting authorities, including 23 bids in favour of PKP PLK. The cumulative value of the bids submitted by the Company totalled approximately **PLN 10.83 billion net**, including approximately PLN 10.5 billion net in favour of PKP PLK.

In 2023, the Company won 9 orders (including 2 orders won by consortia with the Company's participation) with a total value of approximately **PLN 2.76 billion net** (the Company's share is approximately PLN 2.51 billion net), of which approximately **PLN 2.52 billion net** from PKP PLK (the Company's share is approx. PLN 2.33 billion net).

○ Signed contracts

- 11 April 2023

"Modernisation of railway infrastructure" for PMT Linie Kolejowe Sp. z o.o. (KGHM Group) with a net value of PLN 234.7 million, of which the Company has a net value of **PLN 176.2 million**.

- 11 May 2023

"Construction of the New Podłęże - Szczyrzyc - Tymbark/Mszana Dolna railway line and modernisation of the existing railway line No. 104 Chabówka - Nowy Sącz" for PKP PLK with a net value of PLN 783.7 million, of which the Company accounts for approximately **PLN 595.6 million** (76%).

- 4 August 2023

"Design and execution of works for the task entitled: Implementation of an investment project involving the modernisation of Ostróda station along with other works in the railway traffic control sector on the section Ława Główna - Olsztyn Główny", with a net value of **PLN 254.2 million net**.

- 2 October 2023

"Works on railway line no. 38 on the Giżycko - Korsze section together with electrification". The price of the offer made by the Company in the tender was approximately **PLN 1.08 billion gross** [i.e. approx. **PLN 876.75 million net**].

- 6 November 2023

"Execution of construction works within the Słupsk station from km 128.600 to km 135.100 of the railway line no. 202 within the project POIiŚ 5.1-17 entitled "Works on railway line no. 202 on the section Gdynia Chylonia - Słupsk" part II section Lębork - Słupsk". The Company's remuneration under the contract is approximately **PLN 691 million gross**, i.e. approx. **PLN 561.78 million net**.

- 23 November 2023

"Integration of the Olsztyn Gutkowo station and the Naterki station into remote control from the Olsztyn LCS (...)". The Company's remuneration under the contract is approximately **PLN 35 million net**.

—○ Centralny Port Komunikacyjny sp. z o.o. (CPK)

On 24 January 2023, CPK and Towarzystwo Finansowe Silesia sp. z o.o. (TFS) entered into a preliminary agreement to sell all shares in the Company held by TFS, representing 38% of the total voting rights in the Company.

On 5 April 2023, the Company received notification from TFS regarding the disposal of all its shares (38%) to CPK in execution of the preliminary agreement, which the Company understands as a circumstance confirming the fulfilment of the conditions of the preliminary agreement.

The financial situation

Consolidated income statement



- The Group achieved net sales revenue at a comparable level to 2022. Gross sales profit in 2023 amounted to PLN 158 million, a decrease of 39.1% year-on-year. This is a result of a higher proportion of contracts in the order book being realised at a lower margin than the average achieved in 2022.
- The Group's general and administrative expenses increased by 18% y-o-y to PLN 44.2 million, with salaries and wages including social security and third-party service costs dominating the structure. The increase in costs is a consequence of the still high inflation rate. Consequently, the Group's profit on sales fell by 48.5% y-o-y to PLN 113.8 million.
- The year 2023 was a consecutive year in which the Group improved the result on financing activities. At the end of the reporting period, the balance of financing activities was positive at PLN 15.3 million (compared with PLN 10.9 million a year earlier), mainly as a result of interest income from term deposits.
- In summary, the Group's net profit for 2023 was more than PLN 102 million, compared to PLN 183.9 million, down by 44.5% year-on-year.

<i>Data in PLN thousand</i>	Y2023	Y2022	Change in %/pp
Sales revenue	1 092 204	1 084 818	+0,7%
<i>Cost of sales</i>	934 200	825 496	+13,2%
Gross profit on sales	158 004	259 322	-39,1%
<i>Percentage of gross profit on sales</i>	14,5%	23,9%	-9,4 p.p.
Overhead and sales costs	44 168	38 243	+15,5%
Sales profit	113 836	221 079	-48,5%
<i>Percentage of profit on sales</i>	10,4%	20,4%	-10,0 p.p.
Profit on operating activities	113 915	220 590	-48,4%
<i>EBT (in per cent)</i>	10,4%	20,3%	-9,9 p.p.
Gross profit	129 171	231 502	-44,2%
<i>PBT (in per cent)</i>	11,8%	21,3%	-9,5 p.p.
Net profit for the period	102 019	183 852	-44,5%
<i>Net profit (in per cent)</i>	9,3%	16,9%	-7,6 p.p.
EBITDA	138 664	244 841	-43,4%
<i>EBITDA (in per cent)</i>	12,7%	22,6%	-9,9 p.p.

The financial situation

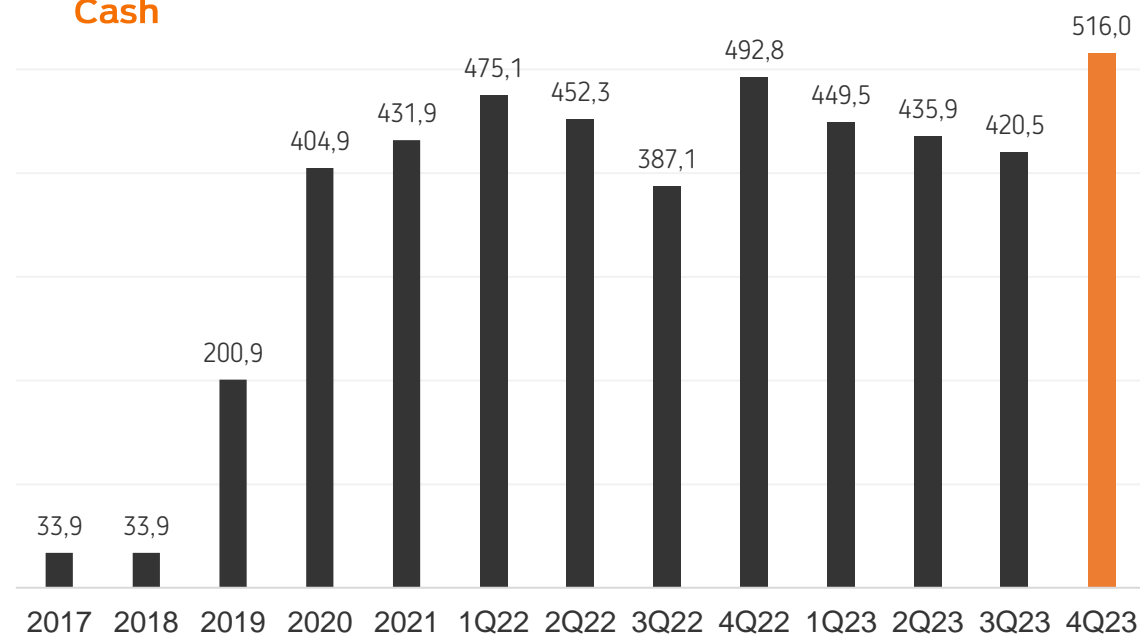
Consolidated balance sheet



- At the end of 2023, the Group's total assets reached PLN 1,135 million (up 16% year-on-year), mainly due to the settlement of a significant part of the order book and the high net profit generated. The structure of assets and their sources of financing is correct, typical of the Group's business profile based on the execution of long-term construction contracts.
- The Group has no net financial debt - the level of net cash at the end of the reporting period amounted to PLN 432.7 million (against PLN 399.5 million at the end of 2022). In the Management Board's opinion, the Group's financing in the form of credit limits corresponds to its current contracting and the scale of its operations, moreover, it provides a liquidity buffer that will allow the Group to operate steadily in the difficult year of 2024. On the other hand, the access to guarantee limits allows the Group to continue to be highly active during tender proceedings.
- All financial covenants applicable to Group companies are at the levels required by the financing agreements.

Data in PLN thousand	31/12/2023	31/12/2022	Change in %/pp
Balance sheet total	1 134 985	978 486	+16,0%
Fixed assets	228 982	220 548	+3,8%
Current assets	906 003	757 938	+19,5%
Inventory	121 736	69 419	+75,4%
Cash	516 010	496 157	+4,0%
Equity	509 152	407 518	+24,9%
Total liabilities	625 833	570 968	+9,6%
Net debt	-432 741	-399 494	-

Cash



The financial situation

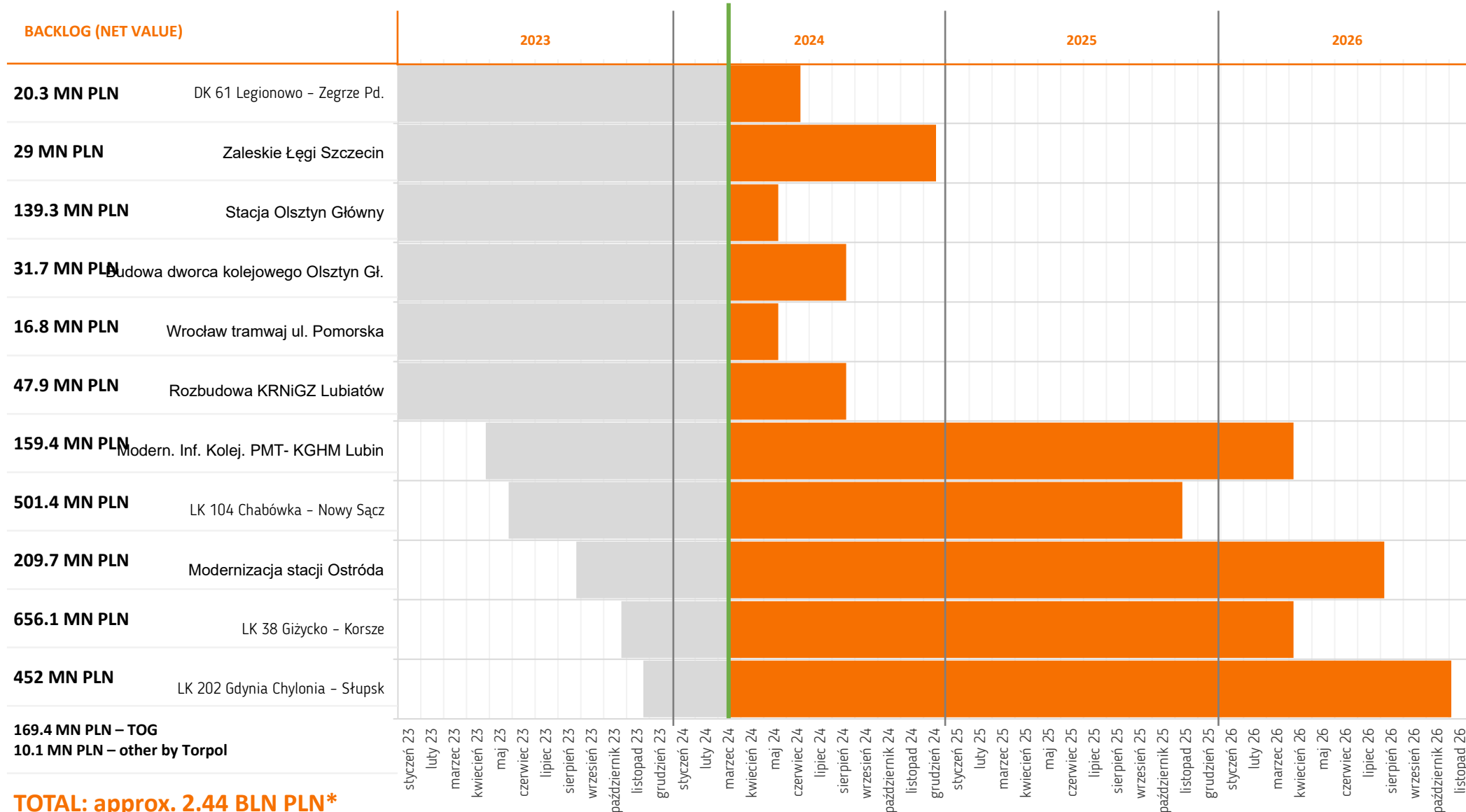


Cash flows from operating, investing and financing activities

Data in PLN thousand	Y2023	Y2022	Change
Net cash flows from operating activity	46 964	175 179	-128 215
Net cash flows from investing activities	-1 140	-2 549	1 409
Net cash flows from financial activities	-25 971	-108 354	82 383
Net increase/(decrease) in cash and cash equivalents	19 853	64 276	-44 423
Cash at beginning of the period	496 157	431 881	64 276
Cash at the end of the period	516 010	496 157	19 853

- At the end of 2023, the balance of operating cash flow was positive at PLN 47 million, mainly due to the amount of profit earned by the Group in the financial year.
- The balance of net cash flows from investing activities at the end of 2023 was negative at PLN -1.1 million (compared with PLN -2.5 million a year earlier). This value was mainly affected by the ongoing implementation of the Group's investment plan (excluding investments financed by typical finance leases) and the value of net interest income received on the Group's short-term bank deposits.
- The financial cash flow balance in 2023 was negative at PLN -26 million (compared to PLN -108.4 million in 2022), mainly as a result of repayments of financial liabilities relating to loans and lease instalments (totalling PLN 19.6 million).
- The TORPOL Group began 2023 with cash and cash equivalents of PLN 496.2 million, while it ended the reporting period with cash and cash equivalents of PLN 516 million.
- Total net cash flow for the period was positive at PLN 19.9 million.

Current backlog



TOTAL: approx. 2.44 BLN PLN*

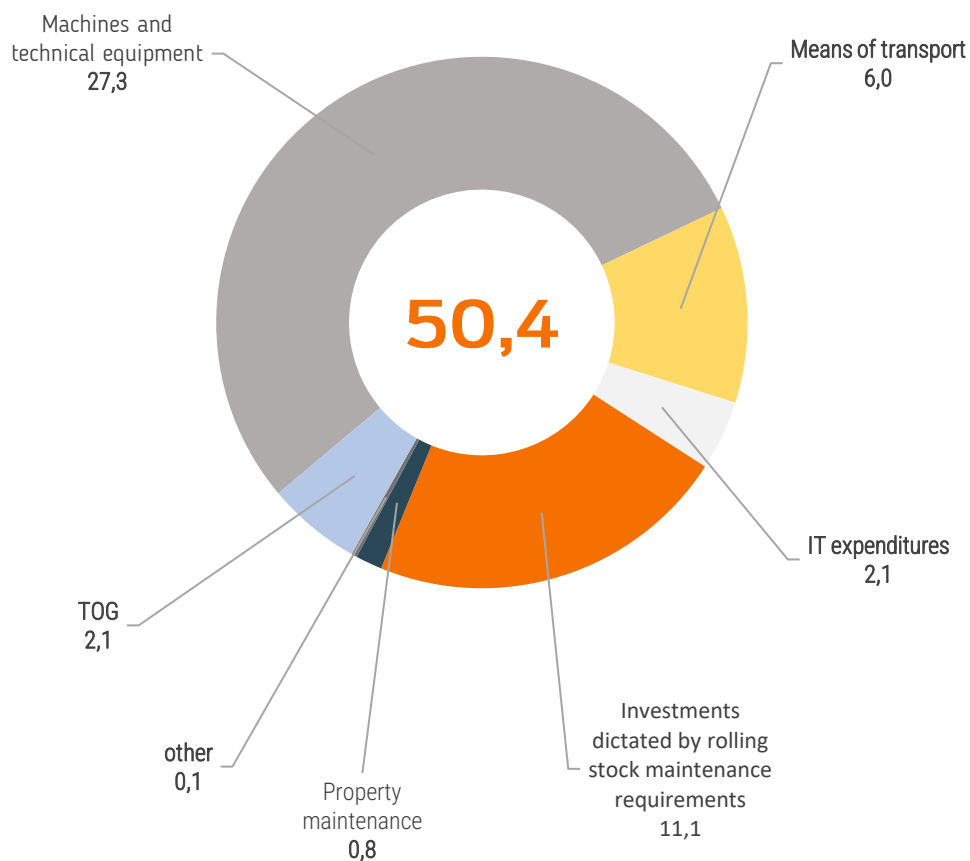
* without the participation of consortium members

Investment plan

The investment plan for 2024



Investments for 2024 (in PLN MN)

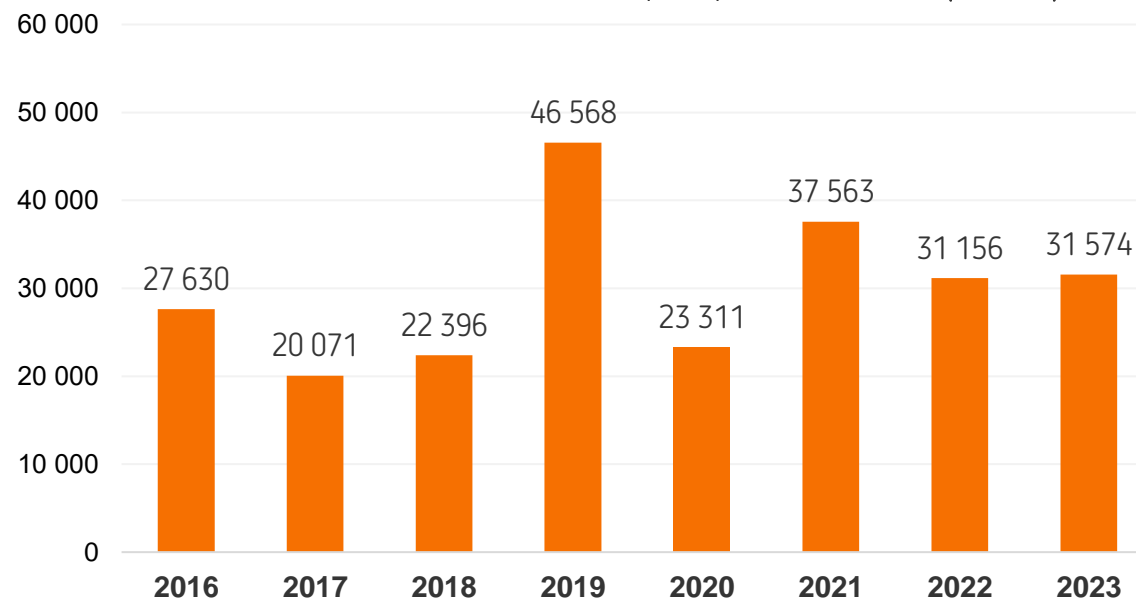



The Group implemented the investment plan for 2023 (PLN 31.6 MN). The most significant investments implemented in 2023 included the acquisition of specialised machinery and equipment (e.g. a ballast profiling machine, cone crusher, two-road vehicles for catenary works) in the total amount of approx. PLN 21.7 MN.

The Group plans to incur significant capital expenditure in 2024 of approx. PLN 50.4 MN. The Group's investment plan for 2024 mainly relates to the purchase of equipment and machinery for the modernisation of railway lines (including the continuation of existing investments), two-road excavators, specialised means of transport of loose materials by rail.

Over the past eight years, the Group has made investments with a total value of approximately PLN 240.3 MN.

Capital expenditure in 2016-2023 (in PLN MN)





TOG carries out orders mainly for Grupa ORLEN S.A., but also for Grupa Azoty Zakłady Azotowe Kędzierzyn S.A., and Gas Transmission Operator (OGP) GAZ-SYSTEM S.A.

The TOG subsidiary in 2023 submitted 29 offers (compared to 53 offers in 2022) with a total potential net value of **PLN 225.4 million**, of which 21 proceedings were awarded (of which three proceedings were cancelled). TOG secured 6 orders with a total net value of approximately **PLN 39.4 million**.

In addition, TOG has secured 2 contracts, for which a tender was submitted in 2022, with a total net value of **PLN 36.8 million**. In summary, the total value of the contracts acquired by TOG in 2023 is approximately **PLN 76.2 million net**.

The company's backlog of orders amounts to **PLN 169.4 million net**.

Challenges and current objectives



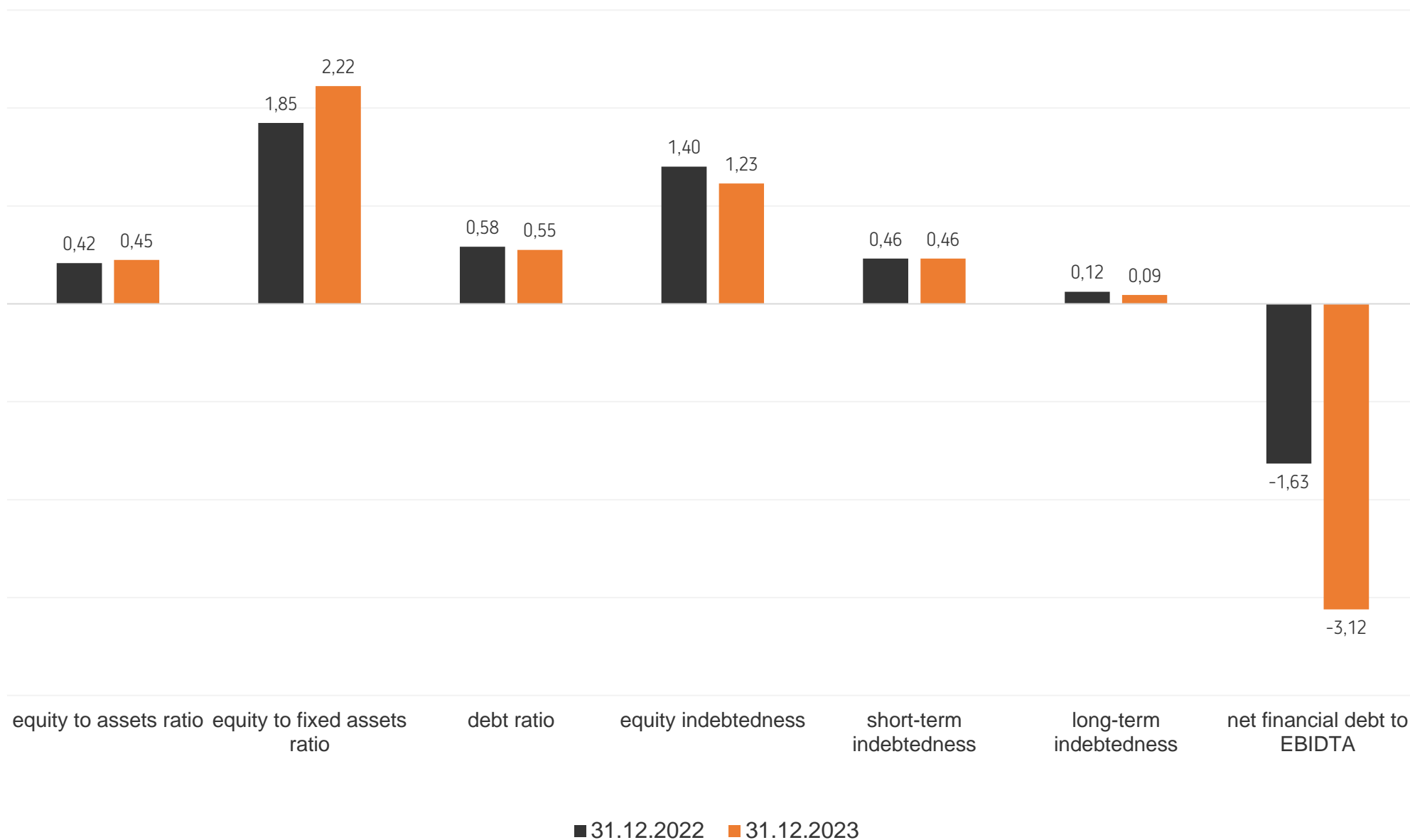
- Maintaining the Group's stable financial and liquidity position, above all in the form of a safety buffer to allow for the smooth operation in the market in the difficult year of 2024, as well as for the planned intensification of construction works, including large-scale and financially demanding projects.
- High quality and timely delivery of construction projects. Close monitoring of the financial condition of subcontractors. Monitoring of continuity and timeliness of supply of key materials and raw materials.
- Maintaining access to guarantee limits. Monitoring of financial covenants.
- Development of the Strategy for 2024-2028.
- Further expansion and modernisation of the existing machinery and equipment.
- Active participation in tender procedures for the modernisation, construction or revitalisation of railway lines organised by PKP PLK and other infrastructure managers.
- Rebuilding a strong market position on the tramway market. Development of engineering construction activities and in the area of large-scale constructions.
- Active participation in large and very large infrastructure projects requiring complexity, multi-discipline and application of modern and complex technological solutions.
- Participation in rail proceedings organised by CPK.



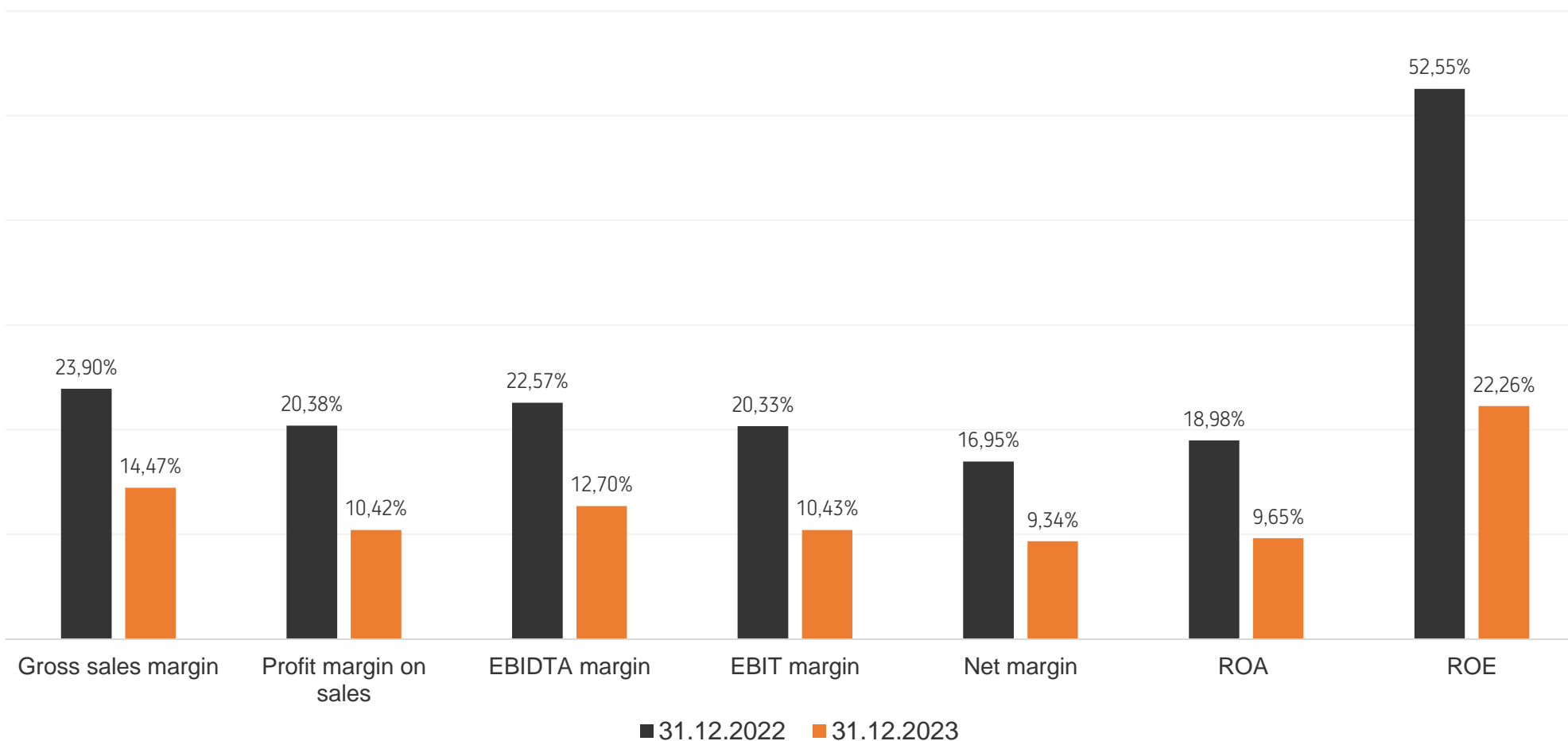
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APPENDICES

Consolidated financial indicators



Profitability ratios for TORPOL Group



The decrease in the individual profitability indicators is a consequence of the change in the structure of the order book and the dominant contracts characterised by lower average gross sales margins compared to the situation in 2022.

Financial results of TORPOL Capital Group



Data in PLN thousand	Y2023	Structure %	Y2022	Structure %	Change	Change in %
Sales of services	1 091 805	100,0%	1 082 481	99,8%	9 324	0,9%
Revenues from sales of goods and products	399	0,0%	2 337	0,2%	-1 938	-82,9%
Sales revenues	1 092 204	100,0%	1 084 818	100,0%	7 386	0,7%
Cost of goods sold	934 200	85,5%	825 496	76,1%	108 704	13,2%
Gross profit on sales	158 004	14,5%	259 322	23,9%	-101 318	-39,1%
Cost of sales	0	0,0%	818	0,1%	-818	-100,0%
General and administrative costs	44 168	4,0%	37 425	3,4%	6 743	18,0%
Profit on sales	113 836	10,4%	221 079	20,4%	-107 243	-48,5%
Other operating profit	6 573	0,6%	6 341	0,6%	232	3,7%
Other operating costs	6 494	0,6%	6 830	0,6%	-336	-4,9%
Profit from operating activities	113 915	10,4%	220 590	20,3%	-106 675	-48,4%
Interest revenue	24 908	2,3%	17 848	1,6%	7 060	39,6%
Other financial revenue	566	0,1%	4 365	0,4%	-3 799	-87,0%
Financial expenses	10 218	0,9%	11 301	1,0%	-1 083	-9,6%
Gross profit	129 171	11,8%	231 502	21,3%	-102 331	-44,2%
Income tax	27 152	2,5%	47 650	4,4%	-20 498	-43,0%
Net profit	102 019	9,3%	183 852	16,9%	-81 833	-44,5%
Profit per one share (in PLN):	4,44	-	8,00	-	-3,56	-44,5%
EBITDA	138 664	-	244 841	-	-106 177	-43,4%

Financial results of TORPOL Capital Group



Data in PLN thousand	31/12/2023	Structure %	31/12/2022	Structure %	Change	Change in %
Fixed assets	228 982	20,2%	220 548	22,5%	8 434	3,8%
Tangible fixed assets	111 956	9,9%	97 450	10,0%	14 506	14,9%
Right-of-use assets	60 588	5,3%	70 337	7,2%	-9 749	-13,9%
Goodwill	9 008	0,8%	9 008	0,9%	0	0,0%
Intangible assets	3 318	0,3%	3 671	0,4%	-353	-9,6%
Receivables due to withheld amounts	23	0,0%	34	0,0%	-11	-32,4%
Other long-term receivables	11 715	1,0%	12 029	1,2%	-314	-2,6%
Deferred tax assets	23 454	2,1%	25 937	2,7%	-2 483	-9,6%
Prepayments	8 920	0,8%	2 082	0,2%	6 838	328,4%
Current assets	906 003	79,8%	757 938	77,5%	148 065	19,5%
Inventories	121 736	10,7%	69 419	7,1%	52 317	75,4%
Trade and service receivables	125 996	11,1%	110 849	11,3%	15 147	13,7%
Receivables due to withheld amounts	21	0,0%	221	0,0%	-200	-90,5%
Assets due to contracts with customers	121 770	10,7%	61 287	6,3%	60 483	98,7%
Income tax receivables	0	0,0%	4 282	0,4%	-4 282	-100,0%
Other financial receivables	1 943	0,2%	5 172	0,5%	-3 229	-62,4%
Other non-financial receivables	9 430	0,8%	5 409	0,6%	4 021	74,3%
Prepayments	9 097	0,8%	5 087	0,5%	4 010	78,8%
Loans granted	0	0,0%	55	0,0%	-55	-100,0%
Cash and cash equivalents	516 010	45,5%	496 157	50,7%	19 853	4,0%
TOTAL ASSETS	1 134 985	100,0%	978 486	100,0%	156 499	16,0%

Financial results of TORPOL Capital Group



<i>Data in PLN thousand</i>	31/12/2023	Structure %	31/12/2022	Structure %	Change	Change in %
Equity	509 152	44,9%	407 518	41,6%	101 634	24,9%
Share capital	4 594	0,4%	4 594	0,5%	0	0,0%
Other reserve capital	345 078	30,4%	162 333	16,6%	182 745	112,6%
Share premium	54 617	4,8%	54 617	5,6%	0	0,0%
Retained earnings	102 262	9,0%	183 089	18,7%	-80 827	-44,1%
Supplementary capital – other	3 212	0,3%	3 212	0,3%	0	0,0%
Revaluation reserve (actuarial gains/losses)	168	0,0%	553	0,1%	-385	-69,6%
Non-controlling interests	-779	-0,1%	-880	-0,1%	101	-11,5%
Long-term liabilities	102 021	9,0%	119 425	12,2%	-17 404	-14,6%
Interest-bearing loans and borrowings	16 272	1,4%	19 221	2,0%	-2 949	-15,3%
Long-term liabilities due to lease agreements	33 050	2,9%	43 395	4,4%	-10 345	-23,8%
Other financial liabilities	3 791	0,3%	4 162	0,4%	-371	-8,9%
Provisions	30 502	2,7%	33 009	3,4%	-2 507	-7,6%
Liabilities due to withheld amounts	18 406	1,6%	19 638	2,0%	-1 232	-6,3%
Short-term liabilities	523 812	46,2%	451 543	46,1%	72 269	16,0%
Trade and service liabilities	209 884	18,5%	87 792	9,0%	122 092	139,1%
Liabilities due to withheld amounts	25 735	2,3%	22 680	2,3%	3 055	13,5%
Loans and borrowings	3 839	0,3%	6 385	0,7%	-2 546	-39,9%
Short-term liabilities due to lease agreements	12 701	1,1%	13 093	1,3%	-392	-3,0%
Other financial liabilities	13 616	1,2%	10 407	1,1%	3 209	30,8%
Deferred revenue	2	0,0%	2	0,0%	0	0,0%
Liabilities from contract pricing	135 330	11,9%	208 932	21,4%	-73 602	-35,2%
CIT related liabilities	9 570	0,8%	232	0,0%	9 338	4025,0%
Current liabilities for social security and taxes other than income tax	8 585	0,8%	21 309	2,2%	-12 724	-59,7%
Other non-financial liabilities	1 302	0,1%	693	0,1%	609	87,9%
Accruals	84 659	7,5%	37 849	3,9%	46 810	123,7%
Provisions	18 589	1,6%	42 169	4,3%	-23 580	-55,9%
Total liabilities	625 833	55,1%	570 968	58,4%	54 865	9,6%
TOTAL EQUITY AND LIABILITIES	1 134 985	100,0%	978 486	100,0%	156 499	16,0%

Financial results of TORPOL Capital Group



<i>in PLN thousand</i>	Y2023	Y2022	Change
Cash flows from operating activity			
Gross profit/loss	129 171	231 502	-102 331
<i>Adjustments by items:</i>	<i>-82 207</i>	<i>-56 323</i>	<i>-25 884</i>
Depreciation	24 749	24 251	498
Profit from investing activities	1 430	-326	1 756
Change in receivables and assets under contracts with customers	-77 828	40 364	-118 192
Change in the balance of prepayments and accruals	35 872	-16 612	52 484
Change in inventories	-52 317	-21 927	-30 390
Change in payables except for bank loans and borrowings	39 768	-106 104	145 872
Interests received	-24 908	-17 848	-7 060
Interests paid	8 458	9 667	-1 209
Change in provisions	-26 087	49 016	-75 103
Income tax paid/recovered	-10 959	-17 221	6 262
Others	-385	417	-802
Net cash flows from operating activity	46 964	175 179	-128 215

<i>in PLN thousand</i>	Y2023	Y2022	Change
Cash flows from investing activities			
Sale of fixed tangible assets and intangibles	669	755	-86
Purchase of fixed tangible assets and intangibles	-27 035	-15 253	-11 782
Interests received	27 214	15 172	12 042
Others	-1 988	-3 223	1 235
Net cash flows from investing activities	-1 140	-2 549	1 409
Cash flows from financial activities			
Payment of finance lease liabilities	-14 082	-16 924	2 842
Proceeds from loans/credits taken out	0	4 646	-4 646
Payment of loans and borrowings	-5 495	-20 511	15 016
Interests paid	-6 394	-6 655	261
Dividends and other payments to owners	0	-68 910	68 910
Net cash flows from financial activities	-25 971	-108 354	82 383
Net increase/(decrease) in cash and cash equivalents	19 853	64 276	-44 423
Cash and cash equivalents at the beginning of the period	496 157	431 881	64 276
Cash and cash equivalents at the end of the period	516 010	496 157	19 853

Financial results of TORPOL S.A.



Data in PLN thousand	Y2023	Structure %	Y2022	Structure %	Change	Change in %
Sales of services	903 825	100,0%	992 868	99,8%	-89 043	-9,0%
Revenues from sales of goods and products	393	0,0%	1 740	0,2%	-1 347	-77,4%
Sales revenues	904 218	100,0%	994 608	100,0%	-90 390	-9,1%
Cost of goods sold	761 311	84,2%	743 356	74,7%	17 955	2,4%
Gross profit on sales	142 907	15,8%	251 252	25,3%	-108 345	-43,1%
Cost of sales	0	0,0%	818	0,1%	-818	-100,0%
General and administrative costs	35 532	3,9%	31 311	3,1%	4 221	13,5%
Profit on sales	107 375	11,9%	219 123	22,0%	-111 748	-51,0%
Other operating profit	5 908	0,7%	6 256	0,6%	-348	-5,6%
Other operating costs	5 687	0,6%	6 775	0,7%	-1 088	-16,1%
Profit on operating activity	107 596	11,9%	218 604	22,0%	-111 008	-50,8%
Interest related income	23 812	2,6%	18 433	1,9%	5 379	29,2%
Other financial revenues	1 197	0,1%	4 558	0,5%	-3 361	-73,7%
Financial expenses	10 092	1,1%	10 912	1,1%	-820	-7,5%
Gross profit	122 513	13,5%	230 683	23,2%	-108 170	-46,9%
Income tax	25 863	2,9%	47 383	4,8%	-21 520	-45,4%
Net profit for the period	96 650	10,7%	183 300	18,4%	-86 650	-47,3%
Profit per one share (in PLN):	4,21	-	7,98	-	-3,77	-47,2%
EBITDA	130 613	-	241 493	-	-110 880	-45,9%

Financial results of TORPOL S.A.



Data in PLN thousand	31/12/2023	Structure %	31/12/2022	Structure %	Change	Change in %
Fixed assets	229 192	21,2%	221 820	25,4%	7 372	3,3%
Tangible fixed assets	109 511	10,1%	95 918	11,0%	13 593	14,2%
Right-of-use assets	59 463	5,5%	68 685	7,9%	-9 222	-13,4%
Goodwill	9 008	0,8%	9 008	1,0%	0	0,0%
Intangible assets	3 210	0,3%	3 532	0,4%	-322	-9,1%
Shares in affiliate entities	5 404	0,5%	5 404	0,6%	0	0,0%
Receivables due to withheld amounts	23	0,0%	34	0,0%	-11	-32,4%
Other long-term receivables	11 715	1,1%	12 029	1,4%	-314	-2,6%
Deferred tax assets	22 222	2,1%	25 728	2,9%	-3 506	-13,6%
Prepayments	8 636	0,8%	1 482	0,2%	7 154	482,7%
Current assets	850 441	78,8%	651 462	74,6%	198 979	30,5%
Inventories	110 721	10,3%	63 896	7,3%	46 825	73,3%
Trade and service receivables	95 519	8,8%	86 171	9,9%	9 348	10,8%
Receivables due to withheld amounts	8	0,0%	213	0,0%	-205	-96,2%
Loans granted	0	0,0%	14 934	1,7%	-14 934	-100,0%
Other financial receivables	1 943	0,2%	5 172	0,6%	-3 229	-62,4%
Assets due to contracts with customers and other uninvoiced income	121 383	11,2%	51 722	5,9%	69 661	134,7%
Other non-financial receivables	9 161	0,8%	4 544	0,5%	4 617	101,6%
Income tax receivables	0	0,0%	4 282	0,5%	-4 282	-100,0%
Prepayments	8 204	0,8%	4 222	0,5%	3 982	94,3%
Other financial assets	0	0,0%	3 316	0,4%	-3 316	-100,0%
Cash and cash equivalents	503 502	46,6%	412 990	47,3%	90 512	21,9%
TOTAL ASSETS	1 079 633	100,0%	873 282	100,0%	206 351	23,6%

Financial results of TORPOL S.A.



Data in PLN thousand	31/12/2023	Structure %	31/12/2022	Structure %	Change	Change in %
Equity	505 969	46,9%	409 704	46,9%	96 265	23,5%
Share capital	4 594	0,4%	4 594	0,5%	0	0,0%
Other reserve capital	344 983	32,0%	162 333	18,6%	182 650	112,5%
Share premium	54 617	5,1%	54 617	6,3%	0	0,0%
Retained earnings	97 300	9,0%	183 300	21,0%	-86 000	-46,9%
Supplementary capital – other	4 301	0,4%	4 301	0,5%	0	0,0%
Revaluation reserve (actuarial gains/losses)	174	0,0%	559	0,1%	-385	-68,9%
Long-term liabilities	100 347	9,3%	117 871	13,5%	-17 524	-14,9%
Interest-bearing loans and borrowings	15 484	1,4%	18 905	2,2%	-3 421	-18,1%
Provisions	30 502	2,8%	33 009	3,8%	-2 507	-7,6%
Long-term liabilities due to lease agreements	32 668	3,0%	42 659	4,9%	-9 991	-23,4%
Liabilities due to withheld amounts	17 902	1,7%	19 136	2,2%	-1 234	-6,4%
Other financial liabilities	3 791	0,4%	4 162	0,5%	-371	-8,9%
Short-term liabilities	473 317	43,8%	345 707	39,6%	127 610	36,9%
Trade and service liabilities	190 344	17,6%	67 819	7,8%	122 525	180,7%
Liabilities due to withheld amounts	24 822	2,3%	22 213	2,5%	2 609	11,7%
Loans and borrowings	3 429	0,3%	3 349	0,4%	80	2,4%
Short-term liabilities due to lease agreements	11 926	1,1%	12 153	1,4%	-227	-1,9%
Other financial liabilities	12 109	1,1%	9 029	1,0%	3 080	34,1%
Deferred revenue	2	0,0%	2	0,0%	0	0,0%
Liabilities due to contracts with customers	113 711	10,5%	147 402	16,9%	-33 691	-22,9%
Current liabilities for social security and taxes other than income tax	6 323	0,6%	5 710	0,7%	613	10,7%
Other non-financial liabilities	1 236	0,1%	665	0,1%	571	85,9%
Income tax liabilities	8 472	0,8%	0	0,0%	8 472	-
Accruals	83 009	7,7%	35 297	4,0%	47 712	135,2%
Provisions	17 934	1,7%	42 068	4,8%	-24 134	-57,4%
Total liabilities	573 664	53,1%	463 578	53,1%	110 086	23,7%
TOTAL EQUITY AND LIABILITIES	1 079 633	100,0%	873 282	100,0%	206 351	23,6%

Financial results of TORPOL S.A.



<i>Data in PLN thousand</i>	Y2023	Y2022	Change
Cash flows from operating activity			
Gross profit	122 513	230 683	-108 170
<i>Adjustments by items:</i>	<i>-26 904</i>	<i>-118 062</i>	<i>91 158</i>
Depreciation	23 017	22 889	128
Profit from investing activities	1 415	-341	1 756
Change in receivables and assets under contracts with customers	-81 666	56 876	-138 542
Change in inventories	-46 825	-16 598	-30 227
Change in payables except for bank loans and borrowings	92 835	-186 182	279 017
Interests received	-23 812	-18 433	-5 379
Interests paid	8 185	9 375	-1 190
Change in accrual and prepayments	36 486	-17 979	54 465
Change in the balance of provisions	-26 641	49 015	-75 656
Income tax paid/reimbursed	-9 513	-17 168	7 655
Other	-385	484	-869
Net cash flows from operating activity	95 609	112 621	-17 012

<i>in PLN thousand</i>	Y2023	Y2022	Change
Cash flows from investing activity			
Sale of fixed tangible assets and intangibles	669	755	-86
Acquisition of property, plant and equipment, intangible assets and right-of-use assets	-25 452	-13 867	-11 585
Loans granted	25 745	14 983	10 762
Loan repayment	40 654	34 008	6 646
Interests received	-25 854	-48 807	22 953
Other	-1 988	-3 223	1 235
Net cash flows from investing activity	13 774	-16 151	29 925
Cash flows from financial activity			
Payment of finance lease liabilities	-13 045	-16 074	3 029
Payment of loans and borrowings	-3 341	-18 430	15 089
Dividends and other payments to shareholders	0	-68 910	68 910
Interests paid	-5 801	-5 723	-78
Net cash flows from financial activity	-22 187	-109 137	86 950
Net increase/(decrease) in cash and cash equivalents	87 196	-12 667	99 863
Cash and cash equivalents at the beginning of the period	416 306	428 973	-12 667
Cash and cash equivalents at the end of the period	503 502	416 306	87 196



TORPOL S.A.

ul. św. Michała 43
61-119 Poznań

tel. +48 61 87 82 700
fax +48 61 87 82 790

www.torpol.pl

Investor Relations Contact

Łukasz Sychowski
Director of Social Communication Office

tel. +48 61 87 82 793
fax +48 61 87 82 790

l.sychowski@torpol.pl | ri@torpol.pl